

HIGHER DIPLOMA IN LANGUAGES AND GLOBAL SOFTWARE BUSINESS

Overview

NFQ Level 8, Major Award

The Higher Diploma in Languages and Global Software Business is a full-time programme running for 12 months from the date of first registration for the programme.

Programme Requirements

For information about modules, module choice, options and credit weightings, please go to Programme Requirements (p. 1).

Programme Requirements

Code	Title	Credits
Students take 60 credits as follows:		
<i>Core Modules</i>		
LL5005	Negotiating Knowledges in the Networked Society	10
LL5007	Localisation Essentials	10
LL5008	Localisation Project	5
LL5014	Translation and Professional Communication Skills	5
IS5001	IT and Software Fundamentals	5
IS5002	Supporting Technology Users	5
IS5003	Applied Industry Project	10
IS5004	IT Solution Selling and Digital Business	5
IS5005	Enterprise Sales Solutions for Global Business	5
Total Credits		60

Examinations

Full details and regulations governing Examinations for each programme will be contained in the *Marks and Standards Book* and for each module in the *Book of Modules*.

Programme Learning Outcomes

Programme Learning Outcomes for Higher Diploma in Languages and Global Software Business (NFQ Level 8, Major Award)

On successful completion of this programme, students should be able to:

- Demonstrate the capacity to integrate the target language into Software business demands
- Describe and apply core skills in the sale of IT solutions and related customer relationship management
- Define core IT Terms and concepts and apply these to IT support and localisation and its requirement for cross-cultural translation of goods and services
- Elicit and identify customer requirements and manage project work and deliver business value
- Describe and apply core terms and concepts in the area of intercultural communication
- Demonstrate the capacity to comprehend the content and structure of texts written in the target language and to put them to use within a Software business environment
- Demonstrate a capacity to undertake independent research in the area of sales and IT solutions in the target language
- Express opinions and sustain a cogent discussion in relation to IT Sales and support with reasonable fluency and accuracy.
- Demonstrate a capacity to work within the IT Sales and support sector through engagement with industry leaders and stakeholders and through industry-based problem solving.